

Jackson County TDA Rawle Murdy Monthly Activity Report October 2020

Client Meetings/Planning

- Numerous project calls throughout the month with Director Breedlove
- Developed recommendations for NC Cares grant money from VisitNC to run before the end of the year and advertise Jackson County as a safe location to travel.
- Attended September Board meeting; provided brief report on VisitNC Grant program.

Campaign Result Highlights

- We had a total of 843 Visitor Guide Requests and 70 Newsletter Sign-Ups on the website in September.
- Overall goal completions were up 9.7% compared to August with the biggest increases coming from Direct traffic and Social Media.
- Overall goal completions were up 14.37% compared to September of 2019 with the biggest increases coming from Social Media and Paid Search.

Advertising

Visit NC Native Ads went live for Outdoors and GSMNP categories





Smoky Mountain Living Ad





• Visit NC Grant Display Ads





 September eNews was deployed on Tuesday, September 8 at 11am. Results to be analyzed and provided in next month's report.



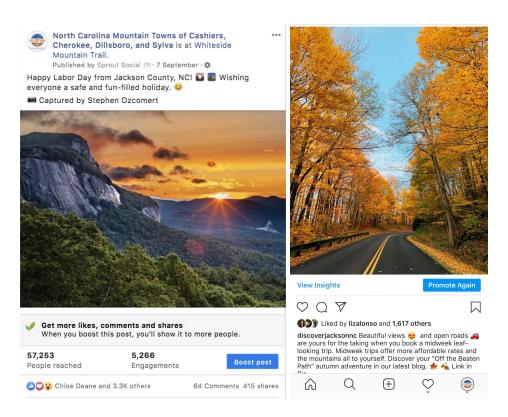
Advertising in September included Romantic Asheville and Visit NC co-op placements. Overall traffic was up over 30% month over month with nearly 2.6k sessions. We saw just over 175 goal completions - in line with last month - with 142 from Romantic Asheville and 37 from VisitNC.



Social Media

- 26,571 link clicks from all social media platforms in September
- Total fan growth of 1% with 223,414 total fans across all social media, including:
 - o 1,859 new Facebook fans
 - 1,036 new Instagram followers
 - o 21 new Twitter followers
- 2,287,081 Impressions in September and 120,378 total Engagements

Top Engaging Posts for September





Website

- Work in progress to add six new trail (hiking) pages
- Updated the Hiking & Trails map
- Added new Media Mentions

Upcoming (Next Three Months)

- Roll out of Visit NC Grant program tactics.
- Secret Season video development.
- Continue social media campaigns and regularly scheduled strategy meetings with Director Breedlove.
- Release monthly Jackson County eNewsletters for October, November and December.
- Continue rollout of new advertising program and regularly scheduled status meetings with Director Breedlove
- Execution of approved FY21 advertising plan