

Jackson County TDA Rawle Murdy Monthly Activity Report September 2019

Client Meetings/Planning

• Numerous project calls throughout the month with Director Breedlove

Campaign Result Highlights

- We had a total of 403 Visitor Guide Requests and 470 Newsletter Sign-Ups on the website, as well as 291 Visitor Guide Requests and 306 Newsletter Sign-Ups through Facebook in August.
- Overall goal completions were up 28.84% compared to August of 2018 with the biggest increases coming from Direct Search and Facebook.
- Overall goal completions were up 25.97% compared to July with the biggest increases coming from Organic and Direct Search.
- Our Paid Search leads were up 27.81% compared to July with the largest increases coming from our Branded campaigns.
- Our Paid Search leads were up 6.04% YoY with the largest increase coming from our Branded campaigns.

Advertising

- Visit NC: Featured Event Winter 19'
 - Lights and Luminaries





• Ale Trail Field Guide



• Mountain Heritage Day Ad - Sylva Herald





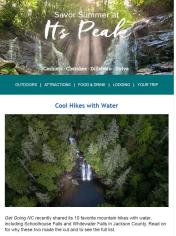
• Instagram Story - Top Swimming Holes



Instagram Story - Top Hikes



• August eNews was deployed on August 1, 2019. Results to be analyzed and provided in next month's report.







Social Media

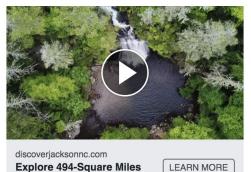
- 1,470 total goal completions (FB leads + website leads) for August
- 597 Completed Facebook Lead Form Ads 291 visitor guide requests and 306 newsletter sign-ups. •
- 7.253 link clicks from all social media platforms in August •
- Total fan growth of 0.6% with 204,040 total fans across all social media, including: •
 - 1040 new Facebook followers 0
 - 173 new Instagram followers 0
 - 15 new Twitter followers 0
- 1,000,000 million total Impressions in Aug and 63,600 total Engagements •

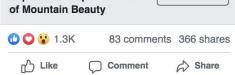
Top Engaging Ads for August



North Carolina Mountain Towns ... of Cashiers, Cherokee, Dillsboro, and Sylva Sponsored · 🌣

No matter what your idea of adventure is, Jackson County has you covered.





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PLAY ON
- ALC

North Carolina Mountain Towns ... of Cashiers, Cherokee, Dillsboro, and Sylva Sponsored · 🌣

Get an up-close look at your gateway to the Western North Carolina mountains with the Jackson County monthly eNewsletter. Sign up today!

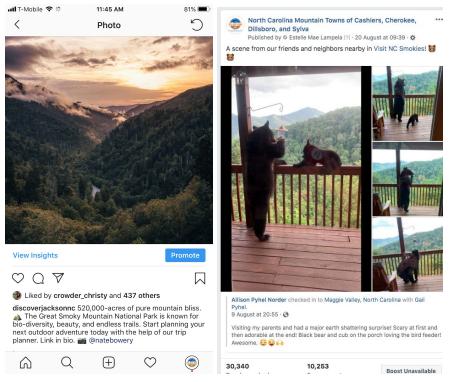


Sign Up

Adventu



Top Engaging Posts for August



Website

- Completed
 - Webcam page, <u>https://www.discoverjacksonnc.com/your-trip/webcams/</u>
 - Added two additional webcams
 - High Hampton Resort Webcam
 - Newfound Gap Webcam
- Near completion
 - Interactive map design and development
 - Under the first round of review
- Latest Media Mentions added to the site
- Next up
 - Ale Trail Map addition to maps page
 - Chatbot
 - Motorcycle route page
 - Wedding planning resources page

Upcoming (Next Three Months)

• Continue social media campaigns and regularly scheduled strategy meetings with Director Breedlove.



- Release monthly Jackson County eNewsletters for September, October and November.
- Continue rollout of new advertising program and regularly scheduled status meetings with Director Breedlove
- Execution of regional attractions strategy content for future promotional ads/materials.
- Continued strategic planning for Midweeks approach as the "Hammock Adventure Capital."