#### **MARCH 2018**

### **HIGHLIGHTS**



**WORKFORCE DEVELOPMENT REGIONAL SUMMIT** – In partnership with JCTDA, the Chamber hosted a workforce housing and recruitment summit with regional stakeholders on March 1<sup>st</sup> at High Hampton Resort. JCTDA board member and HHR GM Tom Garcia welcomed twenty eight representatives of Cashiers businesses and resource organizations (Western Carolina Univerity, Southwestern Community College, NCWorks, Land of Sky, and others) participated in the 4 hour session. Very positive feedback was received and opportunities will be pursued among the group.

**ANNUAL TOUR DE CASHIERS MOUNTAIN CYCLING EXPERIENCE** – This annual event, now in its 26<sup>th</sup> year, is being rescheduled from April/May to September 15<sup>th</sup> under the direction of Peak Racing of Atlanta in partnership with the Cashiers Area Chamber of Commerce. This intentional "soft" shoulder-season date will ensure better weather conditions, eliminate sporting event conflicts and allow for improved marketing and program development. Plans are to expand the Tour to include a 5K run in Cashiers and increase family-friendly appeal to encourage overnight stays. Tony Hammett, principal of Peak Racing, has been working with Jekyll Island for four years to successfully launch a weekend riding event.

### JACKSON COUNTY SMALL AREA PLAN/PEDESTRIAN MOBILITY & SAFETY -

<u>https://www.planning.jacksonnc.org/cashiers-small-area-plan</u> A community charette is tentatively planned for June 4-6 at Cashiers Glenville Recreation Center. The Chamber is in detailed discussions with county officials, Plan consultants, and stakeholders about near-term sidewalk construction. Increasing the area's walkability will enhance the visitor experience and promote tourism economic development. The Plan is expected to be completed by early fall.



**BRUNCH BILL** – The Jackson County Commission has scheduled two public hearings on the "Brunch Bill" opt-in legislation to allow alcohol sales in unincorporated areas to begin at 10:00 a.m. on Sundays. Meetings will be held on 3/19/18 in the Sylva Area and 4/16/18 in the Cashiers Area. Public comment is invited. Highlands, Sylva, Brevard, Franklin, Asheville, Hendersonville, Laurel Park, Maggie Valley, Waynesville and other surrounding tourism destinations have approved the measure as have more than 100 NC municipalities. The Chamber is coordinating industry and public comment and has launched an online peititon to document supporters.

**WAYFINDING SIGNAGE** – The Glenville/Cashiers welcome sign, funded by the Chamber, will be installed this month on NC Hwy 107 North at Laure Knob Road. Staff is working with JCTDA on Shopping/Dining/Parking/ Attraction signage in the Cashiers Area and has contacted Highlands and Sylva re: sign design and production. The proposed NCDOT 20"x36" "Visitor Information" blue and white highway signs were discussed with Cashiers Planning Council and the consensus was that the size and aesthetic were not appropriate for the Crossroads. Additional funding sources through Appalachian Regional Commission will be explored.



**2<sup>ND</sup> ANNUAL PLATEAU JOB FAIR/APRIL 14<sup>th</sup>** – The Chamber will host a job fair, featuring employers from Cashiers, Glenville, Sapphire, Lake Toxaway and Highlands, from 10 to 1 on Saturday, April 14<sup>th</sup> at the Albert Carlton Cashiers Community Library. Advertising and promotion are extended to Sylva, Cullowhee, Brevard, Frankling, Clayton GA, Seneca/Clemson SC and elsewhere promoting the Cashiers Area as an awesome destination to work and play.

## CASHIERS AREA SEWER ALLOCATION TRANSFER POLICY/RESTAURANT

**DEVELOPMENT** – A TWSA work session was held 2/13 to discuss creation of a transitional allocation transfer policy to allow developers poised for growth to proceed with construction. Indications are that NCDNR will allow incremental release of the current plant reserve. Continued progress on the plant will promote restaurant development by businesses who have been waiting for allocation release.

### **UPCOMING EVENTS**

- April 14<sup>th</sup> Cashiers Area Jobs Fair (Albert Carlton Cashiers Community Library)
- April 16<sup>th</sup> Jackson County Commission Public Brunch Bill Hearing (Library)

May 30<sup>th</sup> – CACOC Annual Legislative Update with County Manager Don Adams (Mountaintop)

June 14<sup>th</sup> – Kickoff Business After Hours hosted by TJ Baileys for Men + Women

June 28<sup>th</sup> – Business After Hours Showcase & Reception hosted by Whiteside Brewing Co.

# <u>OTHER</u>

- Facilitated recruitment of Andrew Harlfinger of The Lodges at Trillium/Blue Green Vacation Rentals for the JCTDA board position vacated by Gareth Daley. Ken Perry, formerly of Cornucopia has taken Daley's role at Landmark Vacation Rentals. Blue Green is a global fractional ownership destination with 68 keys and 100% year-round occupancy in Cashiers. Engaging them in JCTDA will promote alignment of destination marketing messages
- Met with John Sims, new COO of Sapphire Resort Enterprises, regarding expansion of the Sapphire Brewing Company facility and future site development plans which will further expand dining and golfing opportunities
- CACOC hosted another meeting of the ad hoc task force to promote the Cashiers Area as a **mountain biking destination**. The Stump Trail in South Carolina and Fire Mountain in Cherokee have opened to great acclaim and are reporting overnight visitors from out of state
- Received 7 literature displays for placement in Cashiers, Glenville and Sapphire (see unit on Chamber porch) as part of a cooperative purchase with JCTDA
- Lake Glenville/Cashiers Designer Showhouse was featured in Atlanta
  Business Chronicle with CACOC quote regarding lifestyle and area's natural
  beauty
- Outreach to restaurant members for inclusion of photos on VisitNC website
- **Cashiers Area waterfall map** in production by JCTDA, with significant edits by CACOC to improve accuracy.
- 2018 **Cashiers Area Visitor Guide** in production with 3/16 advertising deadline and 4/15 release date (30K printed copies plus online)
- 2018 **Cashiers Area Shopping & Dining Guide** to be produced reflecting new members with 5/1 release date
- Agreed to serve on JCTDA grant review committee

For more information, contact Stephanie Edwards, Executive Director, Cashiers Area Chamber of Commerce & Jackson County Visitor Center at Cashiers, stephanie@CashiersAreaChamber or <u>info@DestinationCashiers.com</u> 828.743.5191

2018 Analytics Reporting													
SOURCE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
Internet Analytics													
TourDeCashiers.com Pageviews	29215	36761											
Cashiers411.com Pageviews	1601	661											
Cashiers411.com Visits	653	180											
CashiersAreaChamber.com Pageviews	4967	4727											
CashiersAreaChamber.com Visits	1544	1303											
Destination-Cashiers Pageviews	83	138											
FB Likes - Chamber	1863	1875											
FB CACOC Daily Total Reach	2488	6600											
FB CACOC Weekly Total Reach	9344	29768											
FB 28 Day Total Reach	40741	68021											
FB Likes - Tour De Cashiers	602	605											
FB Tour De Cashiers Daily Total Reach	75	80											
FB Tour De Cashiers Weekly Total Reach	463	476											
FBTour De Cashiers 28 Day Total Reach	1417	1530											
Mountainlovers.com Referral	2	3											
MountainloversNC.com Referral	0	0											
JacksonNC.org Referral	0	0											
VisitNC.com Referral	0	0											
On-Site							-						
After Hours Information Pick Up	50	160											
Information Packets Mailed	8	16											
On Site Visitors	76	46											
Email Inquiry	7	10											
Phone Inquiry	120	78											
Play On Merchandise	0	0											
Mass Distribution													
Cashiers Visitor Guide	139	474											
Cashiers Shopping & Dining Guide	755	274											
JCTDA Visitor Guide	161	90											
JCTDA Waterfall Map	405	162											
Fly Fishing Guide	40	50											
Lifestyle & Living Map	n/a	n/a											
Mass Distribution Monthly Totals	1500	1050											
JC TDA Visitor Guide (handouts)	48	42											